



NonProfit  
HelpDesk

2024-2025

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**Help YOU**

**WHO'S IN THE ROOM?  
A DYNAMIC NETWORKING SESSION**

TUESDAY AT NOON | FACILITATOR: **DR. JANELLE C. HALL**

# NONPROFIT HELPDESK

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These workshops are funded by generous allocations from Council Members and

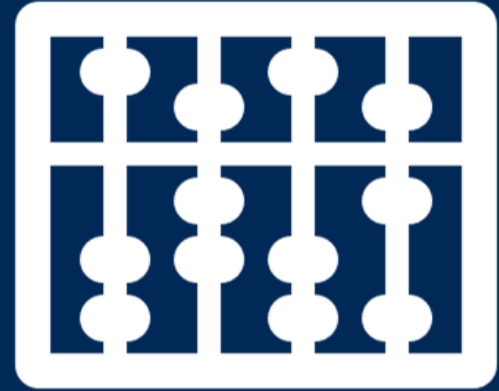
*Sobel Bixel*  
CONSULTING FOR NONPROFITS



# INTRODUCTION

## Purpose of The Session

- **Networking isn't just about collecting business cards; it's about creating meaningful interactions.**
- **Learn how to recognize, approach, and connect with key individuals in a dynamic setting.**



# WHY NETWORKING MATTERS

- **Collaboration**
- **Problem-Solving**
- **Career Growth**



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# HERE ARE SOME EFFECTIVE NETWORKING TIPS TO BOOST YOUR CAREER GROWTH

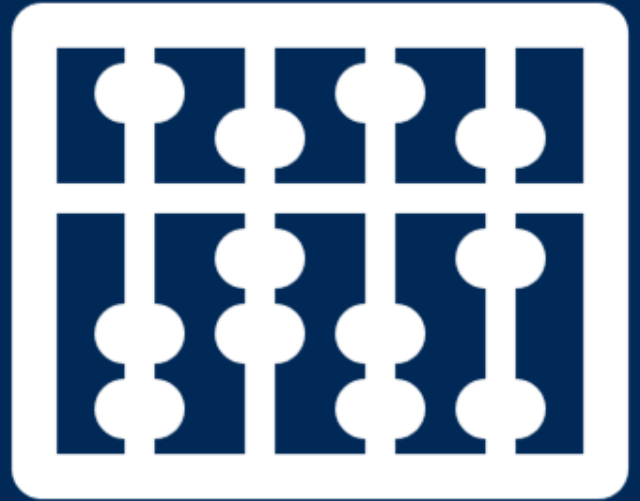
1. Start With Your Existing Network
2. Attend Industry Events
3. Leverage Social Media Platforms
4. Join Professional Groups or Associations
5. Seek Informational Interviews
6. Give Before You Get
7. Follow Up
8. Be Consistent

**WHAT'S YOUR BIGGEST  
NETWORKING GOAL ?**

# WHO'S IN THE ROOM

## Strategies in Depth

- **Pre-Networking Research**
- **Engagement Signals**
- **Interactive Activity**



# EFFECTIVE NETWORKING TIPS

- **Conversations**
- **Active Listening**
- **Technology-Friendly**





# OVERCOMING NETWORKING CHALLENGES

## Common Challenges & Solutions in Depth

- **Introversion**
- **Maintaining Conversations**
- **Fear of Rejection**

# Engagement Time

**NETWORKING IS NOT JUST EXCHANGING INFORMATION;  
IT'S ABOUT MAKING CONNECTIONS AND BUILDING  
ENDURING, MUTUALLY BENEFICIAL RELATIONSHIPS.**

**Connect on LinkedIn or exchange contact details with  
at least one person in the Zoom room.**



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**WHAT CHALLENGES HAVE YOU FACED  
DURING NETWORKING?**

**LET'S SOLVE THEM TOGETHER!**

# Closing and Takeaways

**“Networking is not about just connecting people. It’s about connecting people with people, people with ideas, and people with opportunities.”**

 Spread Great Ideas

*Michele Jennae*



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# THANKS FOR JOINING US!

**Presenter Name:** Dr. Janelle C. Hall

**Presenter Title and Company:** CEO at United Passaic  
Organization

**LinkedIn Handle:** Janelle C. Hall, PHD

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