

# PART TWO FUNDRAISING & COMMUNICATIONS: "SHARK TANK" STYLE

THURSDAY, MAY 18TH, 12PM - 1PM | FACILITATORS: ROSEMARY OSTMANN AND LARA COHN

# Jewish Community Council of Greater Coney Island's NonProfit HelpDesk

We focus on small and emerging nonprofits, offering

- Workshops
- Training
- Consulting

2,500 organizations have worked with us, benefiting from support in:

- financial management
- fundraising
- governance
- human resources
- management and operations
- marketing and social media
- strategic planning
- technology





#### **INTRODUCTIONS**

WHO WE ARE

Rosemary Ostmann

Lara Cohn





#### **FUNDRAISING AND COMMUNICATIONS**

Nonprofits can't survive without fundraising. But how do you make a case that leads to foundation or individual giving?

Effective storytelling not only builds awareness, but it aids in gaining new supporters and securing donations.

When development and communications work hand-in-hand, your organization can ensure it's telling the stories that matter most to your funders or prospects.





#### STORYTELLING WORKSHOP

Shark Tank Style

Listen to pitches from volunteer nonprofits

Offer feedback on how to refine messages

Give advice on applying storytelling strategies to communications channels





#### **ARTS BUSINESS COLLABORATIVE**







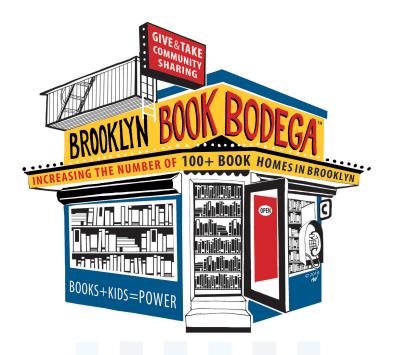
#### LARU BEYA COLLECTIVE







#### **BROOKLYN BOOK BODEGA**







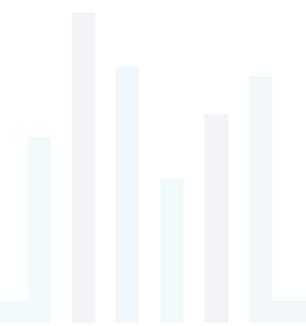
### **TAKEAWAYS AND TOOLS**







## Q&A







#### **THANK YOU!**





